Working together. Saving lives. GLIMPSES FROM ACROSS, THE COUNTRY



UNITED NETWORK FOR ORGAN SHARING

2010 ANNUAL REPORT



Midlothian, Va. — We have an amazing nonprofit doing wonderful things for our nation right here in the Richmond community. UNOS (United Network for Organ Sharing) is the national database for organ needs and procurement.

Education that included food and wine provided by many generous supporters, as well as amazing artwork by Dr. Baxter Perkinson. Yet the highlight for my husband, Cliff, and me was engaging in conversations with has brought us immense relief. Both Kristina Armstead

other donor families and recipients. Sadly, we unexpectedly lost our 8-and- through this journey... a-half-year-old son, Joseph Andrew Armstead, on Jan. 1, 2010 to an AVM (arteriovenous malformation).

Luckily, we had the organ donation talk months before when his great On Oct. 8, it held an Evening of aunt passed away and we knew Joseph's wishes: "They can take everything but my eyes, Mom, so I can see what's going on up there!" At the most devastating moment in our lives, we were able to honor our son's wishes and that

UNOS and LifeNet have supported us

Please take the time to educate yourself, talk with your family members, and contact UNOS for a tour...

Joseph lives on in our hearts and memories but he also lives on in the recipients of his organs. What seemed like a difficult decision has ended up being a soul preserving, faith enhancing relationship with his recipients. Become an organ donor.

Giving the Gift of Life

Working Together, Saving Lives

UNOS may be based in Richmond, Virginia, but thousands of people throughout the country work together every day, around the clock, to save lives through organ donation and transplantation.

As you read this report, you'll learn about the processes involved to make our national transplant system run efficiently and equitably. Along the way, you'll meet people who are personally involved in donation and transplantation: organ procurement and transplant professionals, UNOS staff, recipients, living donors and donor families.

In 2010, more than 22,100 people around the country received a lifesaving organ transplant, while more than 110,000 continue to wait for one.

UNOS oversees our nation's transplant system under contract with the federal government. We develop and run the information technology systems that match donated organs to those awaiting transplant. We manage organ allocation by developing policies for donation and transplant professionals nationwide. And we are challenged to save more lives each year by uniting professionals to continually advance the field of transplantation.

You can join us in our effort to save lives. If you are a donation or transplant professional, or a transplant recipient or donor family member, consider serving on a UNOS committee. If you are a living donor or donor family member, consider sharing your personal story to help educate the public, as Kristina Armstead does in a letter to a local newspaper on the opposite page. If you have not yet registered to be a donor, make the commitment to register at your state motor vehicle office or online at www.donatelife.net.

Working together, we can save more lives. What could be better than that?

Charles E. Alexander, RN. M.S.N., M.B.A. President

United Network for Organ Sharing

Executive Director United Network for Organ Sharing

Wallet Graham Walter K. Graham

Making the Crucial Decision

Organ transplantation depends on the generosity of people committing to organ donation throughout our nation. In 2010, donations from 7,943 deceased organ donors enabled 22,104 people to receive lifesaving organ transplants. Another 6,559 people gave the gift of life by becoming living donors—most often by donating a kidney, but sometimes a portion of the liver, and occasionally a portion of the lung, pancreas or intestine.

Working together, the transplant community saved or enhanced an average of 79 lives per day.

UNOS produces and distributes a number of resources to support organ procurement professionals and others in the donation process. These resources include:

• "The Injured Brain" (to assist ICU staff in explaining brain death to families)

• "Understanding Brain Death" (an information card in English and Spanish)

- "Donation After Cardiac Death: A Reference Guide"
- "Critical Pathway for the Organ Donor" (guidance on managing adult, pediatric and donation after cardiac death donors)
- "Faith Leader Guide" (guidance for multi-denominational hospital clergy in speaking with donor families)

In 2010:

UNOS mailed 500 complimentary copies of the "Faith Leader Guide" to faith leaders throughout Virginia and to national denominational leaders for National Donor Sabbath in November. Staff also participated in Donor Sabbath activities to spread the word about organ donation to approximately 10,000 people.



Luz gently provides support to local Spanish-speaking donor families. She is there for them as they navigate the donation experience. She is still there for them weeks and months and years later—conducting monthly support group meetings, translating letters between donor families and recipients and tenderly conducting first-time meetings of donor and recipient families.

Gail Clega Donor Mom, Tabernacle, NJ

*Stefania DeMayo Heart Recipient, Wayne, NJ

Very soon after receiving the gift of a heart in 2009, Stefania gave birth to twins. She may be the first recipient ever to have done so. Stefania's new heart allowed her to expand her family to include children. She also has been blessed with another new family member: Gail Clegg, the mother of her heart donor, Sean.

Putting a Transplant in Motion

Our nation's transplant network includes:

- 58 organ procurement organizations
- 828 transplant programs at 249 transplant centers
- 156 histocompatibility labs
- Thousands of volunteers promoting organ donation, educating the public and helping develop national organ allocation and transplant policy.
- 3 business members
- 8 general public members
- 16 medical/scientific organizations
- 10 individual members

The UNOS Organ Center is the heartbeat of this vast network, running 24/7, 365 days a year.

In 2010, the UNOS Organ Center assisted transplant organizations by offering 10,116 organs and coordinating transportation for more than 2,204.

2010 committee highlights

Volunteers serve on committees and the Board of Directors to advance organ donation and allocation. The ultimate goals are increasing the number of organ transplants and patient safety.

- The Organ Procurement Organization (OPO) Committee developed new color-coded, organ-specific labels and modified a policy relating to internal labeling to enhance patient safety.
- In May, the Membership and Professional Standards Committee
 held a forum to educate organ procurement professionals on newly
 developed OPO performance metrics, which compare actual donor
 data to expected organs transplanted per donor.



Wanda Samuel

Double-Lung Recipient, Chicago, IL

Why does time count when placing organs? In August of 2009, Wanda was told that she was being sent home from the hospital, because there was nothing more to do and her time had run out. The same day Wanda received the offer for a bilateral lung transplant from a 14-year-old donor named Sarina. Sarina saved multiple lives that day. Wanda refers to Sarina as "her angel" because if it were not for the decision Sarina and her family made, she would not be here today.

Amanda Hensley.

Organ Placement Specialist, UNOS Organ Center Richmond, VA

"The Organ Center runs 24/7 on a full tank of gas at all times, and we are prepared to handle any challenge thrown our way. We assist in organ placement, arrange transportation, address policy issues and help coordinators at bedside—often all at the same time. We build relationships with OPOs, transplant coordinators and surgeons. We help the transplant community help transplant patients."

Photo by Bruce Powell

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Connecting for Life

It takes highly sophisticated, secure technology to track and analyze transplant data and, most importantly, facilitate donor-recipient matches. Every aspect of UNOS' lifesaving mission depends on UNOS Information Technology (IT), which is managed by nearly one-third of UNOS' workforce.

In 2010, we:

- Increased system efficiency and capacity by completing a major upgrade to UNOS' data center infrastructure.
- Implemented 18 board-approved projects, including changes to the matching system that reflect improvements in the lung and heart policies that help children and babies.
- Protected patient information by updating security on our waitlist and membership databases.
- Secured our systems from unauthorized access by completing 31 security-related projects to meet the most stringent federal guidelines. As a federal contractor, UNOS must meet all requirements of the Federal Information Security Management Act of 2002. In 2010, there were about 900 requirements vs. 200 in 2005.

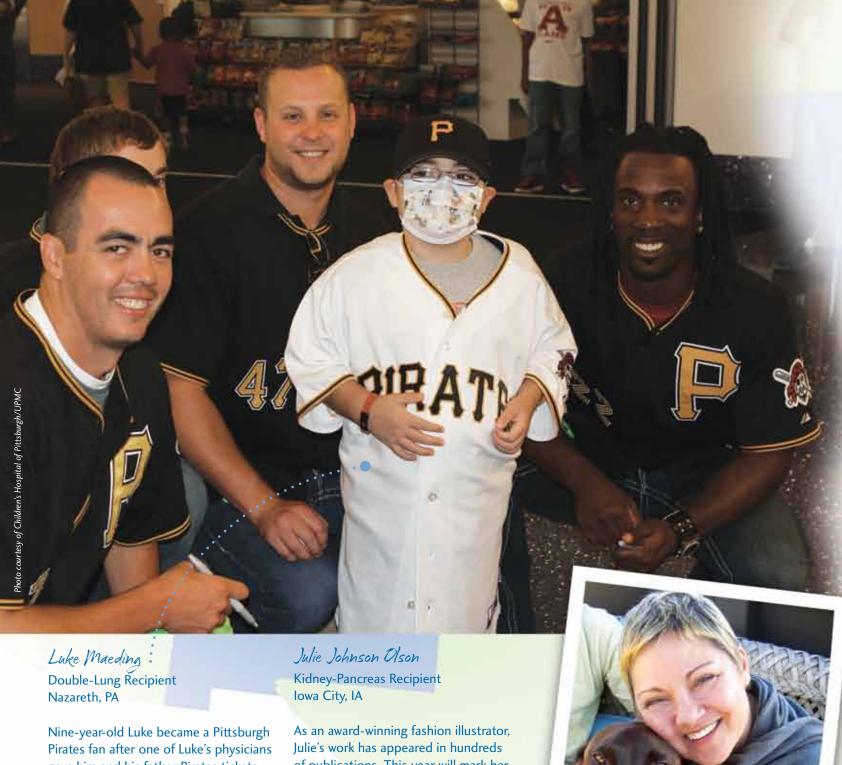
UNOS protects patient information by meeting the most stringent federal security guidelines.

In addition:

- UNOS brought together seven transplant centers and seven OPOs to assess the impact of impending changes to pediatric lung allocation policy. This was the first time we directly involved our members, the end users, in the early stages of the policy implementation process.
- IT staff provided 32 internal training sessions for UNOS employees and 15 training sessions for 440 remote users. Online learning modules allow transplant professionals to access training at their convenience. Demand for this type of training continues to rise.

Terry Box, M.D. Liver Recipient, Hepatologist University Hospital, Salt Lake City, UT

A liver transplant physician and liver recipient himself, Dr. Box is a vibrant example of how healthy and strong life after transplant can be. Having been through the experience himself, he can relate to his patients on a personal level and also inspire them to lead active lives. Grateful for his lifesaving organ and aware of the need to take care of his body, he has competed in the National Kidney Foundation Transplant Games and was part of an eight-person bicycle team that took turns riding cross country in the Race Across America.



Nine-year-old Luke became a Pittsburgh Pirates fan after one of Luke's physicians gave him and his father Pirates tickets. They attended a baseball game just five weeks after Luke's lung transplant. Pirates Jeff Karstens, Evan Meek, Andrew McCutcheon and Brian Burres granted Luke's wish when they came to meet him at Children's Hospital of Pittsburgh of UPMC. They presented him with his own signed jersey.

As an award-winning fashion illustrator, Julie's work has appeared in hundreds of publications. This year will mark her 20th transplant anniversary. Julie and her donor's mom wrote to each other for a few years following the transplant. "It was a great relief to be able to express the overwhelming gratitude I had for this gift," she says.

Creating National Consensus

In order for our complex transplant system to work, UNOS relies on everyone involved in organ procurement and transplantation to follow guidelines and policies. To create the greatest level of acceptance from those involved in and affected by transplantation, we develop policies through consensus. Policy proposals start at the committee level. The public comment period that follows gives everyone, including the general public, a chance to express their opinion. Finally, the Board of Directors votes on the policy. This process involves hundreds of volunteers who serve on UNOS committees and the board, as well as thousands of members of the general public.

230 people participated in a public forum to discuss possible concepts for future liver allocation policy.

In 2010:

- We implemented several policies aimed at lowering the number of pediatric deaths on the wait list. These included: broader sharing of 0 to 11-year-old donor lungs; allocation modifications for livers and combined liver-intestines from 0 to 10-year-old donors; and modifications to the requirements to be eligible to receive an ABO-incompatible heart offer.
- Led by the Histocompatibility Committee, the transplant community began defining sensitized patients in a new way. A newly implemented policy change reduces the number of incompatible organ offers by 20,000 per year greatly streamlining organ allocation and improving the chance that broadly sensitized patients would be transplanted with a compatible organ.
- The Board of Directors unanimously approved the Kidney Donor Profile Index, a reference that helps transplant professionals assess whether a given donor offer is suitable for a potential recipient.
- The Board of Directors approved significant revisions to pancreas allocation policy to give
 all types of pancreas candidates an equal opportunity to receive high-quality organ offers.
 Under the new policy, the match run for all pancreas offers will combine pancreas-only and
 simultaneous pancreas kidney (SPK) candidates onto a single list. In addition, the new policy
 establishes minimum medical criteria relating to pancreatic function that SPK candidates
 must meet to accrue waiting time priority.

Guarding Public Trust

Because transplantation depends on the public's willingness to donate organs, public trust is vital to our national system. UNOS serves as a guardian of that trust by reviewing circumstances surrounding each transplant to determine if polices were followed. And our work through the Membership and Professional Standards Committee ensures transplant centers and OPOs comply with national policies and bylaws.

UNOS conducted on-site reviews of 152 transplant programs at 102 centers and 23 OPOs, and desk reviews of 81 transplant programs at 52 centers. This included reviews of 5,696 medical records.

In 2010:

- UNOS pilot-tested the process for conducting site surveys for living donor kidney programs.
- The Board of Directors approved a series of policy modifications relating to screening potential deceased donors for transmissible disease and communicating test results among organ procurement organizations, transplant centers and potential recipients.
- The Membership and Professional Standards Committee designated all living donor transplant programs (kidney and liver) as meeting participation criteria.

Niloo Edwards, M.D.

Chair of Cardiac Surgery and Director of Cardiac Transplant, University of Wisconsin Hospital and Clinics, Madison, WI

Chris Goodavish, PA

Physician Assistant, University of Wisconsin Hospital and Clinics, Madison, WI

Being a surgeon requires long, intense hours in the operating room and beyond. For nearly 10 years, Dr. Edwards worked time into his busy schedule to serve on the Thoracic Transplantation and Membership and Professional Standards Committees. Dr. Edwards is one of hundreds of volunteers — including transplant and donation professionals, transplant recipients, living donors and donor family members — who serve on 21 committees and the Board of Directors to shape transplant policy, enhance patient safety and help save lives every day.



Donor, Cincinnati, OH In photo held by his daughter

"In March of 2006, we lost our son Jason, because of injuries received as a passenger in a vehicle operated by a drunk driver. He was only 23 years old. We were then faced with the very difficult decision of whether we would donate Jason's organs. Our immediate response was 'no.' But we were reminded that Jason had noted on his driver's license that he wanted to be a donor. Just four months prior, Jason had indeed made that decision and stressed to us how important it was to him. We knew we had to honor his wishes. We are very proud of Jason's decision to be a donor and we have since committed ourselves to becoming organ and tissue donors."

- Steve & Barbara Caudill Parents of donor Jason Beck



Photo by John Maniaci/UW Hospital and Clinics

What do two women, one in a small town in New Hampshire and the other in St. Louis have Catherine Richard (right) in common? They made transplant history on Living Kidney Donor, Henniker, N.H. December 6, when they gave each other's loved Pictured with Kidney Recipient, one a kidney in the first transplant arranged Kathy Niedzwiecki by the national kidney paired donation pilot program. Why? Richard wanted to donate a kidney to her sister-in-law, but wasn't a match. Burkes wasn't able to give a kidney to her fiancé either. So Richard donated a kidney to Crowder, and Burkes donated a kidney to Niedzwiecki. 13 UNITED NETWORK FOR ORGAN SHARING

Exploring New Approaches

With more than 110,000 people on our nation's organ transplant waiting list, we stand at a pivotal time in transplantation. Donation and transplantation professionals are considering a broader range of potential donors based on age and medical condition. And matches are being located for living donors who are incompatible with their intended recipients so that transplants can still take place. Recognizing these and other trends, UNOS plays a central role in exploring new approaches to advancing the field of transplantation.

UNOS fosters partnerships across the entire spectrum-transplantation, social science, medical care and healthcare administration-to further clinical practice and policy development to benefit patients.

In 2010:

- UNOS launched the Center for Transplant System Excellence to leverage the expertise of UNOS staff with that of academic and clinical researchers. The Center's first major project is a study to estimate deceased donor potential in the United States over the next five to ten years. The two-year, \$1.7 million study will seek input from experts in organ procurement and transplantation as well as system dynamics, public health, demography, epidemiology and geography.
- UNOS began a pilot of a national kidney paired donation (KPD) program, involving 77 transplant centers. KPD identifies medically-compatible pairs of potential living kidney donors and candidates, in cases where the potential donor did not match with his or her original intended recipient. The first transplant arranged through the pilot involved a recipient and donor in St. Louis, paired with a recipient and donor in New Hampshire (see photos, p. 13). The goal of the pilot is to combine the data of multiple centers and networks to generate successful matches that may not be found through one individual organization.

Rebecca Burkes

Living Kidney Donor, St. Louis, MO Pictured with Kidney Recipient, Ken Crowder (center) and Transplant Surgeon, Jason Wellen, M.D.

Faces of Transplantation Here are just some of the thousands of people touched by transplantation throughout the country. 1. Laura Puente, Donor Wife, Wasilla, AK 2. Bronson Parsons, Donor, Troy, MT 3. Anna du Saire, Liver Recipient, St. Louis Park, MN 4. Mary Baliker, Kidney Recipient, Madison, WI Melinda Prince, Living Kidney Donor, Detroit, MI 6. Joseph Gbonoi, Liver Recipient, Reynoldsburg, OH 7. Nicole McKenna, Kidney Recipient, Professional Services Liaison, Center for Organ Recovery & Education, Cranberry, PA 8. Lexi Keller, Heart Recipient, Sanborn, NY 9. David Axelrod, M.D., M.B.A., Transplant Surgeon, Dartmouth-Hitchcock Medical Center, Lebanon, NH 10. Robert Ayers, Liver Recipient, Tualatin, OR 11. Alicia Foss, Double-Lung Recipient, Kennewick, WA 12. Vince Price, Kidney Recipient, Rigby, ID 20 29 13. Anna Young, Perfusionist, UW Hospital and Clinics, Madison, WI 14. Morgan D'Organ, Mascot for Donate Life Illinois 15. Jerry Cahill, Double-Lung Candidate, Brooklyn, NY 16. Mikey Carraway, Liver Recipient, Oakland, CA 17. Michael Ratliff, Liver Candidate, Draper, UT 18. Jason Wellen, M.D., Transplant Surgeon, Barnes-Jewish Hospital, St. Louis, MO 19. Debbie Sohovich, Donor Mom, Columbus, OH 20. Nefeterius McPherson, Liver Candidate, Washington, D.C. 21. Glenn Matsui, Heart Recipient, Hospital Services 25 Coordinator, OneLegacy, Los Angeles, CA 22. Mariee Mena, Donor, Norman, OK 23. Donorsaur, Tennessee Donor Services Mascot 24. Paris Chang, Heart Recipient, Honolulu, HI 25. Barry Guimont, Kidney Recipient, Tucson, AZ 26. Alexia Bronson, Heart Recipient, Dallas, TX 27. Sara Beth James (Miss Mississippi 2010), Volunteer, Mississippi Organ Recovery Agency, Flowood, MS 28. Kim Jacques, Heart/Double-Lung Recipient, Tallahassee, FL 29. Chris Nalley, Double-Lung Recipient, Richmond, VA 30. Josie Flores, Donor Family Member, Community & Donor Family Services Coordinator, Life Alliance Organ Recovery

Agency, Miami, FL

Reaching Out, Near and Far

Because UNOS is the definitive source of transplant data and other related information, we use many means to educate the public, support patients, promote donation and help our members serve their patients.

Each year, we receive close to 1.5 million visits to the web sites we run:

- unos.org—revamped in 2010 with new quick links and enhanced search capability
- transplantliving.org and its Spanish-language equivalent trasplantesyvida.org—to help patients and their families better understand the transplant process
- donormemorial.org paying tribute to our nation's organ and tissue donors
- optn.transplant.hrsa.gov for data, policies, bylaws and other transplant information

We also use social media to connect people with an interest in transplantation, engage the public in donation topics and share information. UNOS' online community includes Facebook, Twitter, YouTube and Flickr, which help friends, followers and fans network and connect with other transplant professionals, donation advocates, patients and UNOS supporters.

In 2010:

- UNOS provided an exhibit featuring transplant "myth busters" for a ten-city series of 5K run/walks, sponsored by DaVita Inc. to educate the dialysis community about transplantation. We reached out to thousands of transplant recipients and donor families at the U.S. Transplant Games to further educate them about UNOS resources designed just for them.
- UNOS staff connected with more than 11,000 attendees of conferences sponsored by professional associations, to inform them about resources we develop for our members to help them serve their patients.
- UNOS studies help the transplant community make informed decisions on many aspects of transplantation. UNOS researchers presented studies on donation after cardiac death, living donation, hepatocellular carcinoma and other subjects at the American Transplant Congress and other professional venues.

Maureen Bell R.N. Jocelyn's Transplant Coordinator VCU Medical Center, Richmond, VA

Willie Thornton ... Curley Mae Williams Heart Recipients, Volunteers, Houston, TX Willie "Willie T" Thornton and Curley Mae Williams needed heart transplants due to congestive heart failure. Luckily, hearts became available in time to save them both. They met when Willie T was visiting and encouraging patients in the hospital. Now they spend time together volunteering and promoting organ and tissue donation. Joselyn Reed (below right) Living Kidney Donor, Project and Conference Coordinator, Donate Life America, Richmond, VA When Jocelyn learned that her brother Michael needed a kidney, she had a feeling she would be the one to donate. Although all three siblings were tested, locelyn turned out to be the best choice. Jocelyn believes things happen for a reason. And now she feels she knows the reason she was drawn to working at Donate Life America in April of 2002.

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Serving Members and Patients

UNOS helps its members and transplant patients by developing patient resources, such as:

- "Partnering with Your Transplant Team: The Patient's Guide to Transplantation"
- "What Every Patient Needs to Know," and "What Every Kid Needs to Know"
- Multiple listing brochures
- Organ-specific policy overviews
- Living donation resources
- A toll-free line for patients, checked throughout the day to ensure rapid response

In 2010, our patient services staff responded to almost 11,800 requests for information or patient resources.

2010 highlights:

- In January, UNOS launched an electronic newsletter for members, replacing a system of cumbersome, individual emails. The new monthly communication allows members to scan information by category and click on items relevant to them. In 2010, 8,116 people accessed 44,000 page views.
- The Patient Affairs Committee began work on a handbook to promote healthy attitudes and lifestyles after transplant, to increase long-term graft survival.
- In April, we held our 18th annual Transplant Management Forum, which provides transplant managers strategies to improve transplant program operations. The forum attracted 40 exhibitors and 418 transplant administrators, clinical coordinators, transplant financial coordinators, social workers, OPO executive directors, quality directors, transplant physicians and surgeons.
- In September, UNOS hosted its first-ever onsite training seminar for transplant administrators and managers, who came from as far away as Hawaii and Puerto Rico. The presentation covered everything from the evolution of a transplant policy to the specifics involved in a transplant center site survey.



Susan and David Caples
Donor Family, Amelia Island, FL

The Caples' story began like that of so many donor families... a phone call telling them of a terrible car accident involving their 17-year-old daughter, Katie. Since honoring her wish to be an organ donor, the Caples have done more to promote organ donation in their local community than most other donor families. Through funds raised by a foundation created in Katie's name and an annual 100k bicycle event, more than 19,000 high schools students in northeast Florida have been educated about the importance of organ donation.



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Janet and Milt Bemis (right)

Donor Family, David City, Nebraska

Pictured with Lily (Mandel) Allen and her husband

For 25 years, Janet and Milt have promoted organ donation, following the accidental death of their two-year-old son, Matthew. In June, UNOS honored their efforts with the first National Donor Memorial Award of Excellence. Organ procurement organizations throughout the country nominated their outstanding volunteers for this national recognition. Matthew's liver went to then 14-month-old Lily Mandel, with whom the Bemis' developed an exceptionally close relationship. They attended Lily's wedding and participated with her in the 2009 Tournament of Roses Parade—Lily rode on the float, which featured a floragraph of Matthew.

CLYDE SHANNON TRACY ASAKO FRANCISCA IASON JAMES ENDA SAMUEL KRISTEN ENRIQUE CLAYTON HOWAT SANDRA RICHAR HAMID

Ana Stenzel

Double-Lung Recipient
Redwood City, CA

Doni Bell
Kidney-Pancreas Recipient
Senior Donor Services Coordinator
The Living Legacy Foundation
Baltimore, MD

Transplantation is only possible through the generosity of donors and their families. Recognizing this beautiful gift, UNOS proudly established and maintains the National Donor Memorial on UNOS grounds. Visitors to the memorial garden and its accompanying web site (www.donormemorial.org) pay tribute to our nation's organ and tissue donors.

Saying Thank you Nationwide

"I am so grateful, there are no words that can express the deep gratitude that I feel. I may not know who you are, but you are with me every day and I thank you." - Liver Recipient, Sandra Flaharty

In 2010:

CHA

EDDIE

- Donor mom Jen Ballentine and her husband, Ken Burris, visited the National Donor Memorial on April 1st to help kick off National Donate Life Month. UNOS was just one stop along their 7,000-mile "trike ride" across the country to promote organ donation in memory of Jen's daughter, Alex, who became an organ donor at age 11.
- We added 150 names of donors to the "Wall of Names," and rededicated the memorial in June. First Lady of the Commonwealth of Virginia, Maureen McDonnell, spoke publicly for the first time about her sister, Ellen Gardner, receiving a lung transplant in January. "My family is now a part of the UNOS family," she commented.
- UNOS established its first annual National Donor Memorial Award of Excellence to recognize donor family members or recipients for outstanding volunteer efforts to promote organ donation. Organ procurement organizations throughout the country submitted nominations for the inaugural award, which went to Janet and Milt Bemis (see photo, p. 21).

In addition to the bond shared as fellow transplant recipients, Ana and Doni share something that brings them much closer—the same donor—James Dorn from Oregon. Doni received James' pancreas and Ana his lungs. They were in the National Donor Memorial, along with Ana's twin and Patient Affairs Committee member Isabel Stenzel-Byrnes, filming part of their internationally known documentary, "The Power of Two."

Supporting Our Mission

While operating the federal contract is our primary activity, UNOS generates additional revenues through fundraising and by providing services to help fund public education, consensus conferences and other projects not covered by the contract. In recent years, we have been developing several external lines of business, primarily serving transplant-related organizations.

Tii Informatix Group (Tii) (www.tii-informatix.com) offers a variety of clinical support, data analysis, technology and custom software programming services to the healthcare market. Tii's primary focus is to support transplant-related organizations, such as the International Society for Heart and Lung Transplantation, for which Tii developed and operates a heart and lung registry.

- Through a subcontract with the American Society of Transplant Surgeons, Tii developd the web site and back-end systems needed to support The National Living Donor Assistance Center. This center provides access to transplantation for persons who want to donate but cannot afford travel and subsistence expenses sometimes associated with living donation.
- Tii was chosen by Berlin Heart, Inc. to assist with the U.S. clinical trial of a pediatric ventricular assist device for children suffering from severe heart failure.
- In 2010, Tii launched two new services to support organ procurement organizations: IT security assessment services and custom intranet/extranet services.

UNOS Meeting Partners (www.unosmeetingpartners.com) offers meeting planning services to transplant organizations. During the year, UNOS Meeting Partners managed logistics for 75 meetings, including the Transplant Management Forum and the annual meetings for the Association of Organ Procurement Organizations, Transplant Financial Coordinators Association and the Association for Multicultural Affairs in Transplantation.

The seasoned staff at UNOS Meeting Partners has managed more than 1,000 successful meetings, conferences and events over the years.

Through our creative services business, **CreativeAid** (www.creativeaid.com), we provide print and on-line graphic design services to transplant-related organizations. Notably, CreativeAid annually designs posters and promotional materials for Donate Life America, as well as customizations for Donate Life organizations around the country.



Inspiring Support

The UNOS Foundation brings charitable support to UNOS. Since its inception, the foundation has secured millions of dollars to meet capital, program and operational needs.

In 2010, we secured \$548,257 in charitable gifts and educational grants, including:

- The F.M. Kirby Foundation support for UNOS datacenter infrastructure upgrades
- The Rollin M. Gerstacker Foundation support for Center for Transplant System Excellence
- Dominion Resources organ donation education activities for minority communities
- Massey Foundation general operating support
- Genentech Transplant Living patient education web site and resources
- Astellas Transplant Living patient education web site and resources
- Pauley Family Foundation Center for Transplant System Excellence
- Dorothy Pauley United for UNOS community awareness

In 2010, we restructured the UNOS Foundation Board of Directors to reflect its fund-raising efforts and recruited new leaders from the philanthropy and business communities who also have been touched personally by organ donation and transplantation.

Deborah C. Surlas Legacy for Life Society

The Deborah C. Surlas Legacy for Life Society recognizes supporters of UNOS Foundation who include UNOS in their estate plans. The society in named in honor of kidney-pancreas recipient, patient advocate and former registered nurse Debi Surlas, who informed UNOS that she has included a significant gift to UNOS in her will.



Deborah C. Surlas

Kidney-Pancreas Recipient, Naples, FL

"My decision to include the UNOS Foundation in my will just makes sense to me. After all, this is the organization that helped to make my future possible. It seems only fitting that I help to make UNOS' future possible as well, so that others will have the same hope for a second chance at life as me." Debi is pictured releasing 15 balloons in honor of her 15th transplant anniversary.

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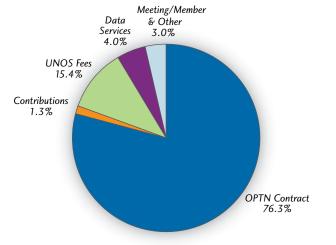
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2010 Financial Facts

UNOS' primary mission is to perform the OPTN contract. Total OPTN funding represents 76.3% of UNOS revenues. The remaining 23.7% of revenues provide for resources needed to support the mission and the financial health of the organization. The OPTN is a cost-sharing government contract in which the federal government contributed 8.3% of funds.

The OPTN represents 79.7% of expenses for the organization. OPTN-related expenses are those not covered by the OPTN contract, but complement the OPTN and provide services to the transplant community.

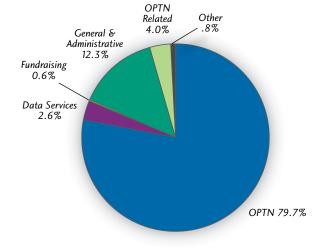
REVENUES	
OPTN Registrations	\$27,408,894
OPTN Government Funding	2,500,000
UNOS Fees	6,040,832
Data Services	1,572,575
Meeting Fees	337,047
Contributions	521,910
Member Services	235,752
Other	578,270
Total	\$39,195,280



EXPENSES	
OPTN	\$29, 908,894
Data Services	964,535
Fundraising	215,798
General & Admistrative	4,600,104
OPTN Related	1,532,001
Other	301,515
Total	37,522,847

\$1,672,433

Change in Net Assets



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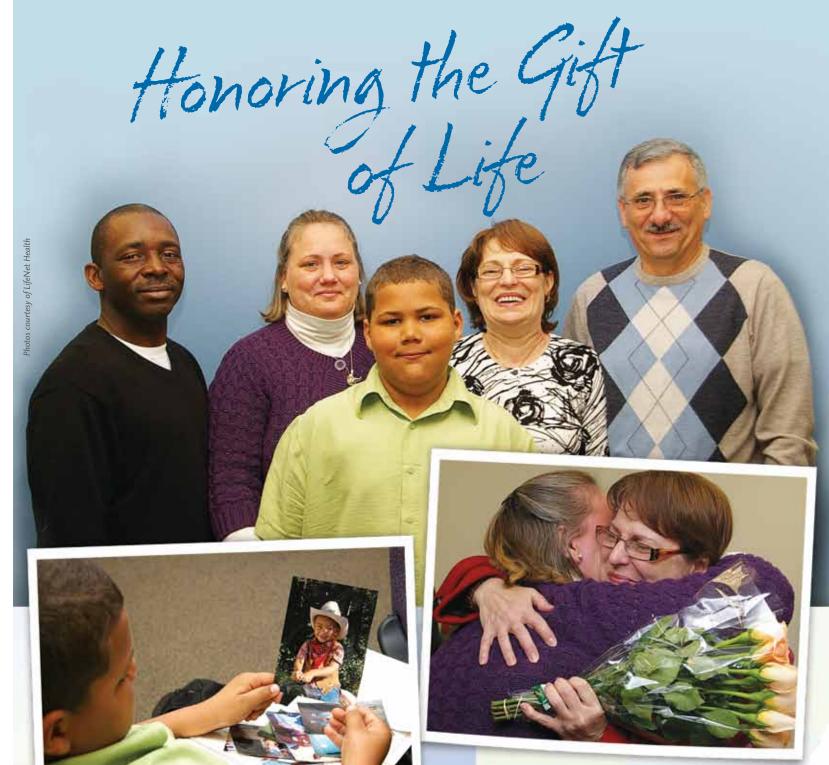
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Fewer moments are more emotional, yet gratifying than the initial meeting of donor families and the recipients of their loved one's organs. Just before this report went to press, the family of Joseph Armstead (see inside front cover) met the recipient of Joseph's kidney, Aurelia Gheorghe. Above, from left to right, are: donor dad Cliff Armstead and his wife, Kristina, Joseph's brother Tripp, Aurelia and her husband Emilian. In the photo left, Tripp shares loving memories of Joseph. In photo above, a hug expresses what words cannot.

The UNOS mission is to advance organ availability and transplantation by uniting and supporting its communities for the benefit of patients through education, technology and policy development.



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